

OFFER

FINANCING TERM / FINANZIERUNG:			
Dealer:	MARINA ESTRELLA	Language:	English
		Currency:	€
		Exchange rate:	1
Customer:	HANSE 360 #080 - STOCK	VAT:	0,00%
		Discount:	0,00%
		Add. Discount:	0,00%
Date:	01.12.2025	Total Discount:	0,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Price ex VAT €	Selection	Discount	Price ex. VAT incl. Discount €	Price incl. VAT & Discount €
-------	-------	----------	---------	--------	---------	--------------------	-------------------	-----------	----------	--------------------------------------	------------------------------------

H360.25	as per standard specification					185.900,00 €	185.900,00 €	1	0,00%	185.900,00 €	185.900,00 €
Packages											
XW2000	Raymarine Navigation Package (only with XC3001 or XC3003)					6.100,00 €	6.100,00 €	1	0,00%	6.100,00 €	6.100,00 €
XF2200	2 Raymarine i70s multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	0,00%		
XF4010	Raymarine AXIOM2 PRO 9 S chart plotter with HybridTouch multifunction display at cockpit table							1	0,00%		
XW2002	Upgrade - Navigation Package					6.500,00 €	6.500,00 €	1	0,00%	6.500,00 €	6.500,00 €
XF3000	Raymarine VHF Ray73 in saloon, incl. wireless remote handset (only with XK5000)							1	0,00%		
XF5000	Raymarine Evolution Autopilot with p70s display and wireless remote control							1	0,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	0,00%		
XW3000	Cruising Package					16.100,00 €	16.100,00 €	1	0,00%	16.100,00 €	16.100,00 €
XC1326	Synthetic teak on cockpit bottom (colour selection)				CLASIC TEAK BLACK			1	0,00%		
XC1334	Synthetic teak on helmsman seats (colour selection)				CLASIC TEAK BLACK			1	0,00%		
XC1341	Synthetic teak on cockpit benches (colour selection)				CLASIC TEAK BLACK			1	0,00%		
XC1351	Synthetic teak on bathing platform (colour selection)				CLASIC TEAK BLACK			1	0,00%		
XC3001	Cockpit table, stainless steel with folding teak tops							1	0,00%		
XC6001	Bathing platform, manual fold-out with swimming ladder							1	0,00%		
XC9060	2 helmsman seats, foldable							1	0,00%		
XC9062	Helmsman footrests (free mountable)							1	0,00%		
XC9080	2 additional cleats, midship (1 each side)							1	0,00%		
XC9090	Anchor windlass, electrical, with automatic fuse and remote control with chain counter							1	0,00%		
XC9100	Delta-anchor 16 kg, galvanized with 30 m galvanized chain							1	0,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	0,00%		
XH3110	Shower unit in cockpit, warm-/coldwater							1	0,00%		
XH5030	Water akku for pressure equalization							1	0,00%		
XV9420	Wind indicator							1	0,00%		
XV9450	Flagpole							1	0,00%		
XV9901	6 fenders							1	0,00%		
XV9902	4 mooring lines							1	0,00%		
XV9910	Add. winch handle							1	0,00%		
XV9920	Mast steps							1	0,00%		
XV9950	Hanse maintenance kit							1	0,00%		
XW3003	Upgrade - cockpit table with stowage and fridge					2.550,00 €	2.550,00 €	1	0,00%	2.550,00 €	2.550,00 €
XC3003	Cockpit table with stowage and fridge							1	0,00%		
XW4000	Performance Package					7.200,00 €	7.200,00 €	1	0,00%	7.200,00 €	7.200,00 €
XC2201	2 GRP steering wheels, Y-spoke (black or white)				WHITE			1	0,00%		
XE3005	ELVSTRØM SPS performance sails - full battened, tri radial main and jib							1	0,00%		
XE9001	Dyneema halyards for main and jib							1	0,00%		
XE9002	Mainsail slider system							1	0,00%		
XW4001	Upgrade - Secondary Winches					2.300,00 €	2.300,00 €	1	0,00%	2.300,00 €	2.300,00 €
XC5200	2 LEWMAR 40 ST EVO manual secondary winches							1	0,00%		
XW5000	Comfort Package					4.950,00 €	4.950,00 €	1	0,00%	4.950,00 €	4.950,00 €
XC9032	Courtesy lights in cockpit							1	0,00%		
XC9033	Courtesy lights at companionway							1	0,00%		
XC9040	Exterior Light Signature							1	0,00%		
XC9300	Vent for coach roof hatch							1	0,00%		
XL9003	Indirect lights in saloon and cabins							1	0,00%		
XL9004	LED overhead lights in saloon and master cabin							1	0,00%		

XN2500	Cockpit cushions (colour selection)				LIGHT GREY			1	0.00%		
XV9010	Blind set with flyscreens for deck hatches							1	0.00%		
XV9060	Blinds for hull windows							1	0.00%		
XV9080	Blinds for side coach roof windows							1	0.00%		
XW7000	Entertainment Package					2.200,00 €	2.200,00 €	1	0.00%	2.200,00 €	2.200,00 €
XH2090	Wireless charging in saloon							1	0.00%		
XK1000	FUSION MS-RA70N Multimedia radio with bluetooth - for saloon and cockpit (only with XK5000)							1	0.00%		
XK2000	2x 2 speakers in saloon and cockpit							1	0.00%		
XK3070	FUSION MS-NRX remote control in cockpit							1	0.00%		

OPTIONS											
HULL											
KEEL											
LAYOUT & INTERIOR											

XL2003	B3: Saloon with large dining area on port and sofa with multi function unit, navigation console and storage on stb		X			1.550,00 €	1.550,00 €	1	0.00%	1.550,00 €	1.550,00 €
XL3002	C2: L-galley on port and head with separate shower stall on stb. 2 aft cabins with double berth, locker and storage.		X			2.800,00 €	2.800,00 €	1	0.00%	2.800,00 €	2.800,00 €
XL6051	Double door in main bulkhead (only with A1 layout)			X		2.700,00 €	2.700,00 €	1	0.00%	2.700,00 €	2.700,00 €
XL7001	Saloon table, foldable with integrated bar		X			1.450,00 €	1.450,00 €	1	0.00%	1.450,00 €	1.450,00 €
XL7201	Seating area in saloon convertible into double berth (only with XL7001)		X			1.450,00 €	1.450,00 €	1	0.00%	1.450,00 €	1.450,00 €

WOOD (FURNITURE, FLOORBOARD)											
------------------------------	--	--	--	--	--	--	--	--	--	--	--

XM1102	Furniture - Teak		X			3.850,00 €	3.850,00 €	1	0.00%	3.850,00 €	3.850,00 €
--------	------------------	--	---	--	--	------------	------------	---	-------	------------	------------

UPHOLSTERY, CARPETS & CURTAINS											
--------------------------------	--	--	--	--	--	--	--	--	--	--	--

XN2503	Cushion for helmsman seats (colour selection - only with XC9060)			X	LIGHT GREY	600,00 €	600,00 €	1	0.00%	600,00 €	600,00 €
--------	--	--	--	---	------------	----------	----------	---	-------	----------	----------

DECK & OUTSIDE EQUIPMENT											
--------------------------	--	--	--	--	--	--	--	--	--	--	--

XC4001	Gateway stanchion			X		1.050,00 €	1.050,00 €	1	0.00%	1.050,00 €	1.050,00 €
XC9170	Composite bowsprit with integrated anchor and forestay fitting with mooring roll incl. Crossover and Gennaker tack point		X			1.600,00 €	1.600,00 €	1	0.00%	1.600,00 €	1.600,00 €

RIG & SAILS											
-------------	--	--	--	--	--	--	--	--	--	--	--

XE2001	Lazy bag with lazy jacks (colour selection - not with XE1001)			X	DARK GREY	1.200,00 €	1.200,00 €	1	0.00%	1.200,00 €	1.200,00 €
--------	---	--	--	---	-----------	------------	------------	---	-------	------------	------------

NAVIGATION & INSTRUMENTS											
PROPULSION											

XG1101	Engine (Diesel, approx. 39 hp) - saildrive, 2-blade folding propeller		X			4.950,00 €	4.950,00 €	1	0.00%	4.950,00 €	4.950,00 €
XG3101	Bowthruster, 12 V, retractable, incl. battery			X		9.550,00 €	9.550,00 €	1	0.00%	9.550,00 €	9.550,00 €

EQUIPMENT											
RADIO & ENTERTAINMENT											
ACCESSORIES											

XV9120	Cover for cockpit table (colour selection)			X	DARK GREY	550,00 €	550,00 €	1	0.00%	550,00 €	550,00 €
XV9130	Cover for steering wheels (colour selection)			X	DARK GREY	550,00 €	550,00 €	1	0.00%	550,00 €	550,00 €

SHIPPING AND TRANSPORT											
------------------------	--	--	--	--	--	--	--	--	--	--	--

XZ2001	Loading on truck			X		600,00 €	600,00 €	1	0.00%	600,00 €	600,00 €
XZ4000	Declaration of Conformity		X		SPANISH	standard	0,00 €	1	0.00%	0,00 €	0,00 €
XZ4005	Safety manual		X		SPANISH	standard	0,00 €	1	0.00%	0,00 €	0,00 €
XZ4010	Builder's Certificate		X			standard	0,00 €	1	0.00%	0,00 €	0,00 €

LIST PRICE:											268.250,00 €
TOTAL DISCOUNT:										0.00%	0,00 €
TOTAL PRICE:											268.250,00 €

Additional components:											
Entrega en Barcelona - arboladura, pintura de fondos, botadura y pruebas						5.700,00 €	5.700,00 €	1	0.00%	5.700,00 €	5.700,00 €
Transporte en camión de astillero a Barcelona (precio aprox., a confirmar antes de salida de producción)						18.300,00 €	18.300,00 €	1	0.00%	18.300,00 €	18.300,00 €
											292.250,00 €
TOTAL DISCOUNT:										0.00%	0,00 €
TOTAL PRICE:											292.250,00 €

Notes:											
--------	--	--	--	--	--	--	--	--	--	--	--

01.12.2025
(Date)

(Place)

(Signature)



www.castaner-yachts.com
info@castaner-yachts.com - T. +34 600 424 210



www.hanseyachts.com